



# Scalable and Secure ERP Solutions.

Maximize efficiency and performance with ERP Applications Management.

**2023 Partner Incentives**

 <b>iPad</b> <b>\$5,000</b> NEW MRC	 <b>MacBook Pro</b> <b>\$10,000</b> NEW MRC	 <b>Cabo San Lucas</b> <b>\$15,000</b> NEW MRC
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Orders must be submitted by May 31st, 2023

## Streamline Your Operations

As your business grows, the need for structure and organization becomes increasingly important. Enterprise Resource Planning (ERP) applications are designed to help by integrating day-to-day business operations across multiple departments through CRMs, Business Intelligence (BI) Systems, Supply Chain and Inventory Management, as well as other software.

Creating and maintaining these complex systems isn't always easy. At Dirbos, our experienced team can assist you by managing multiple ERP applications, such as Microsoft Dynamics 365, Oracle Cloud ERP and Netsuite, and SAP S/4 HANA, and more, enabling you to work more cohesively and efficiently with your team.



## ERP System Deployment and Support

There are many ways to deploy ERP systems in today's world, the most popular being Cloud ERP, On-Premise ERP, and Hybrid ERP. We work closely with our clients to determine which method is best depending on size, budget, security, and business needs.

Cloud ERP is most practical for scalability and flexibility as everything is hosted on a remote server and accessed through the internet, allowing for quick and low-cost deployment. On-Premise ERP is a more traditional process because everything is hosted on the client's own servers, providing more control but higher up-front costs. Hybrid ERP is a combination of Cloud and On-Premise, allowing businesses to leverage the benefits of both.

# ERP Applications Management Services

## RFP, Gap Analysis, Vendor Selection Implementation, and Upgrades

Our specialists will conduct an analysis of your business and request customized proposals from ERP application vendors based on your specific business needs and requirements.

## Platform Migration

We will move your data from its existing location(s) to the database of the new ERP system. This often means transferring data from multiple formats into one single location (Cloud, On-Premise, or Hybrid).

## Report Writing

ERP Reports document all business procedures and processes. When our team conducts an analysis of your business, we will write an ERP Report for you.

## Data Conversions

If you have existing legacy data, we will help add any missing data and transfer all of it to the database of the new ERP system.

## Application Management & Support Custom

Once your new ERP application(s) are up and running, Dirbos will handle all maintenance and support so you don't have to. This may include answering questions, resolving technical issues, creating new solutions within your application, and more.

## Electronic Data Interchange (EDI) Specialist

Design, implement, and manage the systems connecting companies or departments to ensure information is transferred efficiently and accurately.

## Application Development

Our team of engineers can develop ERP applications unique to you and your business to help manage data and operations between departments. We can build this from scratch or work off of existing applications.

## Business Intelligence and Analysis

Business Intelligence (BI) analyzes data within your ERP system(s) automatically in real-time to track key performance indicators (KPI) and other metrics, saving time and money while helping you make better, faster decisions for your business.

## Integrations with 3rd Party Solutions

Sometimes, independent ERP applications are needed to add features and functions that aren't available with standard ERP applications. In these cases, we manually implement them into your existing ERP system so they work together as one.

## Process Audit vs. System Functionality

We will audit all ERP processes to spot pain points and problem areas, then test each function to ensure they are working properly, solving these problems, and improving your workflow.


## Functional Reviews and Process Flow


Functional reviews are performed to ensure your ERP system is meeting your business objectives. Process flow analysis is done to help optimize your ERP system and enhance overall performance.

Let's talk. We are here to help.

Randy Fine, VP of National Channel Sales

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